

Director of Philanthropy

Oakland University in Rochester, Michigan is seeking qualified applicants for the position of Director of Philanthropy for the University Relations Department.

This position will oversee and direct the fund raising activities for the School of Medicine; primarily a major/planned giving officer reporting to the Vice President for University Relations. The office will be located in the School of Medicine, and the Director of Philanthropy will be a member of the Dean's leadership team. The Director of Philanthropy must possess a thorough knowledge of fund raising vehicles, demonstrated major gift experience, knowledge of planned giving, and campaign experience, as well as the ability to interact and communicate professionally and manage the entire fund raising process for the unit in order to obtain private support at the highest level possible.

Minimum Qualifications:

- Bachelor's Degree or an equivalent combination of education and/or experience.
- A minimum of five years progressively responsible experience in development and fund raising, preferably in a collegiate/university setting with documented success in major and planned giving.
- Experience in securing and closing high 6 and 7 figure gifts.
- Knowledge of the computer and its application to development and fund raising activities.
- Experience working with volunteers.
- Excellent organizational and analytical skills.
- Excellent oral and written communication skills.
- Ability to communicate and collaborate effectively with others.

Desired Qualifications:

- Preference for candidates with CFRE. Experience in fund raising in Southeastern Michigan is helpful.
- Experience in major or principle gift fund raising for hospitals and/or the medical field.

Unless otherwise required by an applicable collective bargaining agreement, all minimum, additional and desired qualifications are preferred, but qualifications, degrees, and/or experience deemed comparable and/or equivalent by Oakland University in its sole and exclusive discretion may be considered.

This is a regular full-time, administrative professional position. Salary up to \$100,000. Compensation commensurate with education and experience. **First consideration will be given to those who apply by October 10, 2008.**

Apply online to: <https://jobs.oakland.edu>

For more information on Oakland University's salary structure and fringe benefits, please go to our website at www.oakland.edu>faculty & staff>staff benefits and compensation. For additional information, please call: (248) 370-3480. Oakland University, as an equal opportunity institution, is committed to compliance with all federal and state laws prohibiting discrimination. Oakland University prohibits discrimination on the basis of race, sex, color, religion, national origin or ancestry, age, height, weight, familial status, marital status, disability, creed, sexual orientation, veteran status and other prohibited factors in employment, admissions, educational programs and activities. Inquiries or complaints may be addressed to Oakland University, Director of the Office of University Diversity and Compliance, 203 Wilson Hall, Rochester, Michigan 48309-4401.